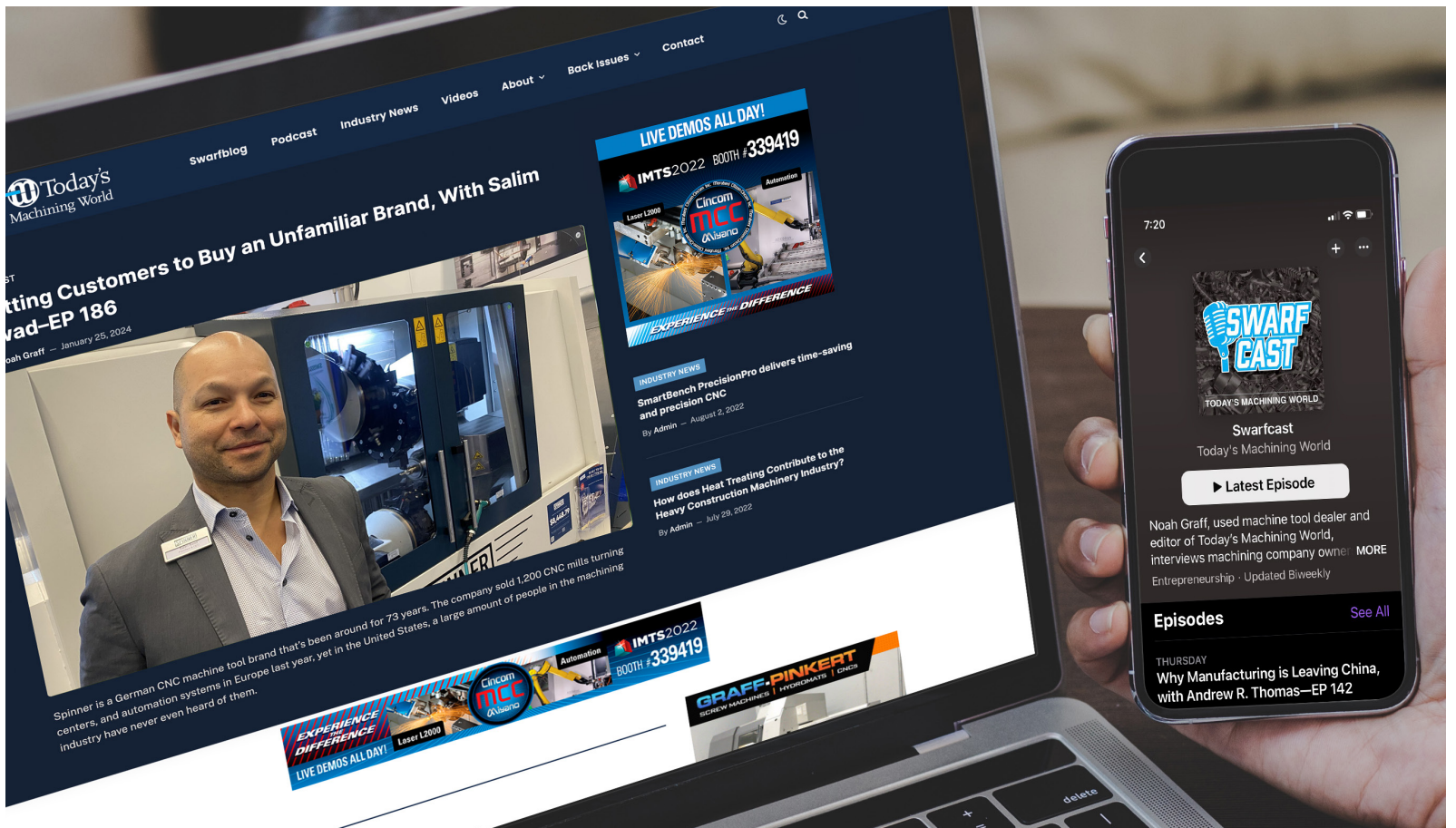




Today's Machining World

www.todaysmachiningworld.com | 708-535-2200



WHY ADVERTISE IN TODAY'S MACHINING WORLD

- An audience of over 20 years, people working specifically in the precision machining industry.
- 70% of *TMW* readers polled are owners or executives at machining companies.
- Thought provoking original articles and podcasts produced by writers who work in the precision machining industry. ARTICLES PEOPLE ACTUALLY READ.
- Complimentary promotion on our Industry News page and Social Media brings more customers to your company's website.
- Twice weekly email blasts with original editorial.

*"Today's Machining World has an excellent database with quality leads. We've worked with several companies before, but **we always notice an increase in registrations immediately following a TMW eblast.**"*

Maribel Owen,
Premier Asset Recovery Group

Unlike other machining industry B2B publications, *Today's Machining World's* main writers, Lloyd and Noah Graff, work in the machining industry every day, selling used machine tools for their own business, Graff-Pinkert. Our audience—your buyers—get insights they can't find elsewhere, which keeps them coming back to us.



For more than 20 years, *Today's Machining World* has created a community in the machining industry by exploring it from a more human perspective.



We write about business trends and emerging technology, as you might expect. But sometimes we delve into politics, social issues, and current events. We're different, which is why our audience loves us.



"Lloyd Graff's blog brings us hope. He shows the humanity in our community. He tells us how we are so much more than just button pushers."

Mark Klecka, Concentric Partners, Citizen Distributor

EMAIL MARKETING

PROMOTE NEW PRODUCTS, AUCTIONS AND EVENTS

Email blasts include your company's logo as a sponsor and generous ad space below our original editorial. The original editorial dramatically increases email open rates.

Email blasts are sent twice weekly to our list of 41,000+ contacts, averaging an 13% open rate. Advertisers often receive hundreds of clicks to their website from one email blast.

*"We use TMW to market our auctions because it is always pertinent for the people in the industry. **It pulls the kind of people we need to reach** because the content in the blog and podcast is always unique and different than anything else."*

Robert Levy, Levy and Associates LLC

Today's Machining World

Today's Swarf

CONNECTING THE PRECISION MACHINING COMMUNITY

YOUR LOGO HERE

Diary of a Used Machinery Dealer

By Noah Graff

Wednesday, Graff-Pinkert hopefully finally buried a turd of a Swiss screw machine. You probably saw it over the years in our advertisements—a Tsugami B0205 II, Mid. 2014, that we bought in an online auction for about \$45K. The great investor, Charlie Munger, who died last week at 99, famously said, "If you mix raisins with turds, you still have turds." Graff-Pinkert better have a lot more raisins in its stock to cancel out turds like this Tsugami.

The biggest problem with the machine was that it was configured only to run blanked parts—not bar stock. We figured a customer could put a bar feed on it, install a guide bushing housing...

Question: What are the worst and best machinery purchases you've ever made?

[Read the Blog](#)



Tsugami B0205 II



Grateful For Pausing
By Noah Graff
December 1st, 2023

Freeing Humans On Robot at a Time. With Masachi Greb - EP 203
By Noah Graff
November 29th, 2023

YOUR AD HERE

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LIVE STUDIO WEBCAST AUCTION
(75) Lots of CNC Machine Tools
Equipment In Excellent Condition - VERY Low Cutting Hours!



SANMINA®

STUDIO WEBCAST | Register To Bid **DEC 13**
12:00 PM (CT)

Equipment Location: Nuevo Leon, Mexico
Preview Available By Appointment Only; Contact To Schedule
+1 (203) 488-7020 | service@thebranfordgroup.com

[Lot Catalog](#)

[Register Now](#)

[Bid Reminder](#)

*"I use Today's Machining World whenever I have late model CNC equipment. **It is my 'go to' place to advertise that kind of sale.**"*

Glenn Winternitz, Winternitz LLC



DOWNLOADS: OVER 150,000 / FREQUENCY: BI-WEEKLY / EPISODES: 200+

SWARFCAST PODCAST

Swarfcast, our weekly podcast, covers eclectic topics relevant to our audience in the machining world. The podcast started in 2018 and has over 200 episodes, featuring over 190 different guests to date.

Guests have included owners of machining companies, CEOs of OEM suppliers, authors, and other fascinating cool people.

Every Swarfcast episode is downloaded by hundreds of listeners working in the precision machining industry.

TOPIC EXAMPLES

- Automating Machine Shops
- Lean Six Sigma
- Increasing Shop Productivity
- Swiss Machining
- Finding New Work
- Negotiation Strategy
- Reshoring
- Hiring Quality Employees
- M&A of Machining Businesses

ADVANTAGES OF ADVERTISING ON PODCASTS

- Content is available anywhere, anytime
- Unique audience from TMW website
- Ads continue to be played after contract has ended
- They are addictive!

"The podcasts have been a great addition. Several recent guests were key customers of mine, telling their unique stories up close and personal."

Kevin Meehan, Edge Technologies

WEB STATS

WEBSITE STATS

Yearly Page Views: 173,000

Monthly Page Views: 14,400

EMAIL BLASTS

Email List: 41,000 Contacts,

Email Blast Open Rate: 13%

Average Clicks Per Open: 17.7%

PODCAST

207+ Episodes as of Jan. 2024

SOCIAL MEDIA



1.4k+



1.2k+



1.4k+



Today's Machining World has always been different, **exploring more cutting edge topics than you might get** from any other precision machining or manufacturing related content".

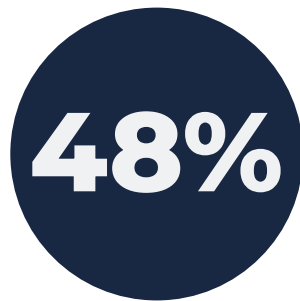
Scott Livingston, HORST Engineering

READER DATA

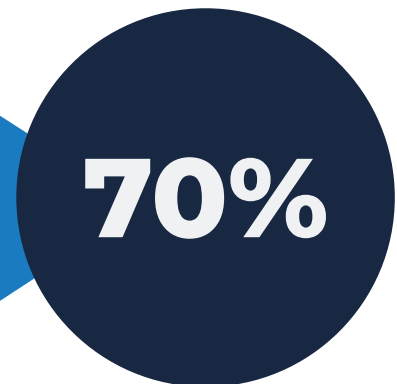
TMW READERS RUN THE FOLLOWING MACHINES

ANSWER CHOICES	RESPONSES	
CNC Lathes	57.37%	183
CNC Screw Machines	32.29%	103
CNC Swiss	37.93%	121
Transfer Machines	29.78%	95
Cam Screw Machines	33.23%	106
CNC Milling	55.49%	177
3D Printing	33.23%	106
Wire EDM	34.80%	111

**48% of Readers
Open and Read
Every eBlast**



**70% of Readers
are Owners or
Management**



Today's Machining World reader survey conducted in the fall of 2022

ADVERTISING OPTIONS

All options include complimentary promotion of your product on our social media channels as well as coverage on our Industry News page, which brings your product even more attention.

EMAIL ADVERTISING

Promote new products, auctions, and events. Display your company's logo as the sponsor, with generous ad space below our original content. *TMW* email blasts are sent twice weekly, all featuring original articles.

- **Email Blast** - \$1,195

WEBSITE BANNERS

Spotlight your business, product, or event on our website. Price per month.

- **Top Right Corner Swarfblog Page or Main Page** - \$1200
- **Right Side Ads Under First Ad on Main Page** - \$1000
- **Long Banner Under Featured Story on Main Page** - \$1200
- **Right Side Banner on Main Page next to More Swarfblog** - \$700

PODCAST SPONSORSHIP

Podcast sponsorships are also available. Please contact us for information on Affiliate Marketing.

ADVERTISING PACKAGE SPECIALS

All packages include social media promotion and featured content in our Industry News column when appropriate.

EMAIL BLAST PACKAGE

- Purchase a bundle of 3 email blasts and receive one complementary email blast and side banner for one month.

BANNER AD SPECIAL

- With large banner (12 month commitment) get 1 complimentary email blast and 1 complimentary podcast spot.

NEED DESIGN HELP?

We can provide design services for very reasonable prices including:
HTML Eblast Design, Banner Advertisements, Animated Banner Advertisements.

FOR MORE INFORMATION ON ADVERTISING, CONTACT RIDGELY DUNN

Phone: 708-535-2200 / Email: ridgely@todaysmachiningworld.com

*"Thank you for your work on the magazine/blog. [It] is something interesting beyond the technical data and machining articles that I read in other magazines. **Most of us are multi-dimensional and your magazine is too.**"*

Bill Badura, Badurco Inc.

STAFF



LLOYD GRAFF

Owner/Writer

Lloyd Graff is a writer and business person who owns *Today's Machining World* and Graff-Pinkert & Company. He feels grateful every day to be able to pursue both passions. His curiosity and relentless search for knowledge and insight fuels both pursuits. The network developed over decades putting together machinery deals provides the raw material and resources to make his blog unique and provocative in the field of business writing.



NOAH GRAFF

Editor / Writer / Podcast Host

In 2005, Noah Graff started at *Today's Machining World*, where he has been an editor, writer, and podcaster. He has been selling used machine tools (treasure hunting) for his family company, Graff-Pinkert, since 2011. Lately, he concerns himself most with being a semi-new dad, creating serendipity daily, and being mindful.

Favorite food - Pizza. Favorite film - Ferris Bueller's Day Off.



RIDGLEY DUNN

Managing Editor

Ridgley joined the *Today's Machining World* team in 2018 as the social media coordinator. In 2019, she accepted the role of Managing Editor. She also maintains a healthy freelance social media marketing business with clients ranging from luxury realtors to contractors and small machine shops. When not networking with clients, she runs a small foster-based cat rescue in rural Indiana.